

# ERA INFRA ENGINEERING LIMITED

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## Unaudited Financial Results for the Quarter ended 30th June, 2011

(₹ in lacs)

Particulars	Quarter Ended (Unaudited)		Year Ended (Audited)
	30.06.2011	30.06.2010	31.03.2011
1 Net Sales/Income From Operations	87,349.90	81,419.17	382,890.16
2 <b>Total Expenditure</b>			
A) Direct Expenses	65,113.16	59,711.73	291,748.85
B) Employees Cost	3,460.50	3,092.65	13,260.30
C) Depreciation	2,198.95	2,029.14	8,401.29
D) Other Expenditure	1,062.65	1,282.52	6,144.85
<b>Total</b>	<b>71,835.27</b>	<b>66,116.04</b>	<b>319,555.29</b>
3 <b>Profit from Operations before Other Income, Interest (1-2)</b>	<b>15,514.64</b>	<b>15,303.13</b>	<b>63,334.87</b>
4 Other Income	994.97	478.27	4,266.31
5 <b>Profit before Interest &amp; Tax (3+4)</b>	<b>16,509.61</b>	<b>15,781.40</b>	<b>67,601.18</b>
6 Financial Expenses	9,425.30	6,915.19	31,879.64
7 <b>Profit after interest before tax (5-6)</b>	<b>7,084.32</b>	<b>8,866.21</b>	<b>35,721.55</b>
8 Tax Expenses	1,941.32	2,960.08	11,038.17
9 <b>Net Profit from Ordinary Activities after tax (7-8)</b>	<b>5,142.99</b>	<b>5,906.13</b>	<b>24,683.38</b>
10 Paid Up Equity Share Capital (Face value of ₹2/- Each)	3,636.55	3,636.55	3,636.55
11 Reserves Excluding Revaluation Reserves			170,128.92
12 <b>Earning Per Share (Not Annualised) (₹)</b>			
Basic	2.83	3.29	13.59
Diluted	2.80	3.28	13.39
13 <b>Aggregate of Public Shareholding</b>			
- No. of Equity Shares of ₹2/- Each	74696347	74696347	74696347
- Percentage of Shareholding	41.08	41.08	41.08
14 <b>Aggregate of Promoters and Promoter Group Shareholding</b>			
<b>a) Pledged/Encumbered</b>			
- No. of Equity Shares of ₹2/- Each	84981902	58749319	81907999
- % of Shares the total Shareholding of promoter/ promoter group	79.33	54.84	76.46
- % of Shareholding on total share capital of the company	46.74	32.31	45.05
<b>b) Non-encumbered</b>			
- No. of Equity Shares of ₹2/- Each	22149391	48381974	25223294
- % of Shareholding of promoter and promoter group	20.67	45.16	23.54
- % of Shareholding on total share capital of the company	12.18	26.61	13.87

## Unaudited Segment-wise Results for the Quarter 30th June, 2011

(₹ in lacs)

Particulars	Quarter Ended (Unaudited)		Year Ended (Audited)
	30.06.2011	30.06.2010	31.03.2011
1 <b>Segment Revenue</b>			
- Contracts	81,274.82	76,503.78	360,098.63
- Energy	230.54	174.94	500.91
- Equipment Hiring	6,750.87	5,213.03	19,878.30
- Ready Mix Concrete	675.82	1,294.21	3,700.38
- Trading	565.29	-	5,973.74
<b>Gross Sales</b>	<b>89,497.34</b>	<b>83,185.96</b>	<b>390,151.96</b>
<b>Less : Inter Segment</b>	<b>2,147.43</b>	<b>1,766.79</b>	<b>7,261.80</b>
<b>Net Sales</b>	<b>87,349.90</b>	<b>81,419.17</b>	<b>382,890.16</b>
2 <b>Segment Results Profit Before Tax and Interest</b>			
- Contracts	10,274.24	11,092.11	45,359.13
- Energy	107.77	106.99	128.97
- Equipment Hiring	4,675.43	3,643.74	13,638.96
- Ready Mix Concrete	14.05	81.86	(11.81)
- Trading	11.28	-	693.08
<b>Total</b>	<b>15,082.77</b>	<b>14,924.70</b>	<b>59,808.33</b>
Less: i) Interest	8,993.42	6,483.78	28,295.54
ii) Other Un-allocable Expenditure net off	-	52.98	57.55
iii) Un-allocable income	(994.97)	(478.27)	(4,266.31)
<b>Profit Before Tax</b>	<b>7,084.32</b>	<b>8,866.21</b>	<b>35,721.56</b>
3 <b>Capital Employed</b>			
- Contracts	322,443.82	323,849.61	309,155.32
- Energy	4,099.41	4,380.00	4,037.26
- Equipment Hiring	103,994.70	79,303.32	101,549.23
- Ready Mix Concrete	669.72	2,979.26	668.04
- Others	57,618.59	32,507.73	56,466.38
<b>Total</b>	<b>488,826.24</b>	<b>443,019.92</b>	<b>471,876.23</b>

### Notes:

- The above unaudited results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on 13th August, 2011. The Statutory Auditors have carried out a Limited Review of the financial results for the Quarter ended 30th June, 2011.
- Investor complaints outstanding at the beginning of the quarter were nil, Two complaints were received and resolved during the quarter ended 30th June, 2011. Outstanding number of complaints at the end of the quarter was nil.

- The segment reporting is in accordance with the Accounting Standard 17.
  - The Primary Business segments of the company mainly comprise of Contracts, Energy, Equipment Hiring, Read Mix Concrete and Trading.
- As per clause 41 of the listing agreement with the Stock Exchange, the company has opted to publish standalone financial results.
  - The figures for the previous period have been regrouped/rearranged wherever necessary to make them comparable.

Place: New Delhi  
Date: 13th August, 2011

For & on behalf of the Board of Directors  
H. S. Bharana  
Chairman & Managing Director